



**EXHIBITION & CONFERENCE** 28 & 29 NOVEMBER 2023 AMSTERDAM | THE NETHERLANDS

# Information **Brochure**

















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**EXHIBITION & CONFERENCE** 28 & 29 NOVEMBER 2023 AMSTERDAM | THE NETHERLANDS

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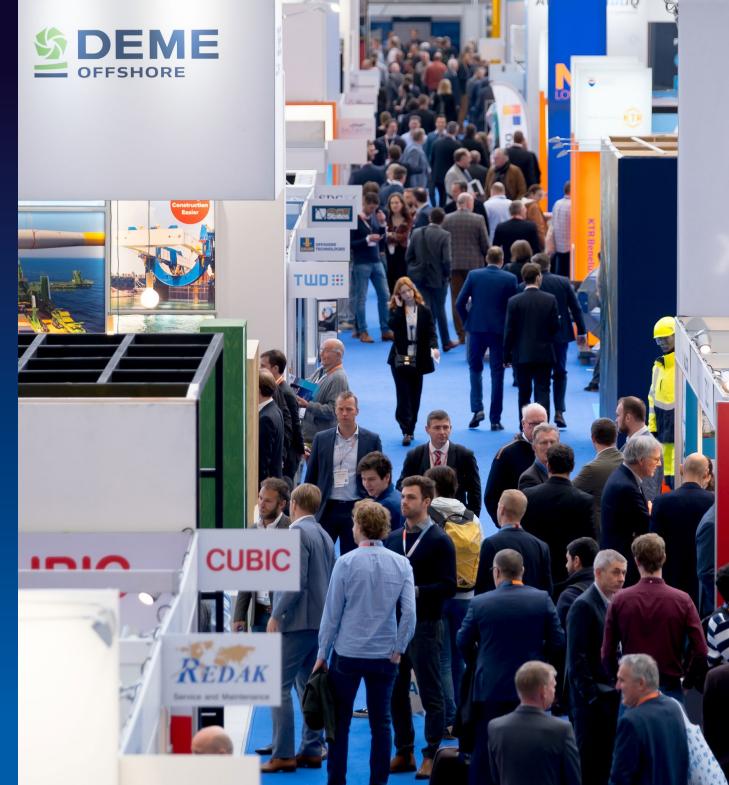
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## **#OEEC2023**

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# Offshore Energy Exhibition & Conference

Offshore Energy Exhibition & Conference is Europe's (OEEC) leading, high-quality event for the entire offshore energy industry, where companies and professionals connect, learn about the latest developments and innovations and do business. Our cross-market focus in relation to the energy transition and sustainable solutions is what makes OEEC stand out from other exhibitions.

The exhibition floor is home for major players from offshore wind, marine energy, oil & gas and the maritime industry. There is a special focus on the emerging market offshore hydrogen.

The presence of international partners, governmental delegations and industry experts provide learning blocks, networking events and roundtables, attracting decision makers from different countries and key markets.

The conference, with this year's theme "Changing Currents" brings together thought leaders and industry experts who provide insights about the latest trends, business opportunities and challenges in a world that is changing fast.

Finally, the event bursts with great energy. The numerous networking moments on the exhibition floor allow visitors and exhibitors to catch-up and build connections that last for years.

OFFSHORE WIND

#### Let's change the currents together!



GREEN MARINE



FLOATING WIND



**HUMAN CAPITAL** 







**HYDROGEN** 











Vattenfall

Measurements

### **Committee of Recommendation**

The Committee of Recommendation of Offshore Energy Exhibition & Conference consists of involved prominent captains from the offshore energy sector.



**Mr. Maurits den Broeder** Managing Director, Van Oord Offshore



Mr. Arnout Damen CEO, Damen Shipyards Group



**Mr. Ruben Dijkstra**Managing Director, Ørsted



**Mr. Lex de Groot**Managing Director, Neptune Energy Netherlands B.V.



**Mr. Michael Kahn**Supervisory Board Director, Jumbo Maritime



Ms. Charlotte Roodenburg
Manager New Build Sales, Huisman Equipment B.V.



**Mr. Gerard Schut**VP European Operations, Vermilion Energy



Mr. Arendo Schreurs
Managing Director, ElementNL



**Mr. Hans Timmers**Managing Director, ECHT



**Mr. Sander Vergroesen** Managing Director, IRO

## **Content Advisory Board**

The Content Advisory Board contributes to the advance of the content curriculum during Offshore Energy Exhibition & Conference by offering their guidance for various target groups in the offshore energy sector.



**Ms. Annemiek Asschert** Programme Manager Advice & Innovation, EBN



Mr. Guido van den Bos Director of Business Development, NOV RT Marine & Construction



**Mr. Jon Dugstad**Director Wind - Europe, NORWEP



Mr. Jos Leo Senior Consultant, OpenWater Energy Ltd



**Mr. Julian Manning** CEO, Paradigm

Mr. Robert Plat



Principal Consultant Offshore, Royal IHC, IHC MTI



Mr. Peter Scheijgrond
CEO Bluespring, Chairman Dutch Energy from Water Association



**Mr. Tjerk Suurenbroek**Business Development Manager, IRO







Dutch Energy from Water Association
Nederlandse Vereniging voor Energie uit Water





































## **Content program 'Changing Currents'**

Navigating uncertainty and opportunities in the offshore energy industry

With panel discussions, presentations, interviews and stage talks, OEEC's comprehensive conference program delves into each market and its supply chain, bringing different sector developments into the limelight. Concerns related to climate change and energy security has brought the industry together for cross-market discussions. The conference program is an opportunity to stay ahead of the curve in the offshore energy industry.



### **Conference sessions**

The varied program covers in detail trends from different sectors of the offshore energy sector. Experts and industry leaders from the different markets discuss the opportunities and challenges of the energy transition in these turbulent times, present latest innovations and developments from the sector and share strategies to remain future-proof. The sessions are recorded and made available on our online platforms.



## The Stage

At the open stage on the exhibition floor, different aspects of the offshore energy sector are placed in the spotlight. Companies, experts and students share market insights, product solutions and fresh perspectives. The content recorded on The Stage is available for sharing online and on social media for promotional purposes.



## **Matchmaking**

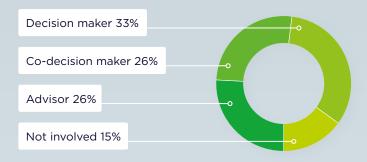
Exhibitors get the option to host their own free roundtable and invite people. The roundtables and 1-on-1 meetings allows participants to schedule meetings in advance, ensuring that they have the chance to meet with the most relevant people during the event. This can help attendees build stronger connections and network more effectively.



# **Facts & figures**

## **Visitor profile**

#### **Decision making authority**



**Top 10 countries\*** 

#### **Visitor role**

#### **Business Development** 20% 1. United Kingdom 5% Consultancy 2. Germany Engineer/Engineering 10% 3. Belgium 2% Logistics 4. Norway Management 19% 5. France 5% Marketing/Communication 6. Denmark Owner 7% 7. Italy Procurement 2% 8. Poland Project Management 8% 9. Spain Sales/Account Management 11% 10. United Arab Emirates

Other



11%

<sup>\*</sup> International visitors.



## **Exhibitor profile**

#### Top reasons to join

- 1. Maintain existing relations
- 2. Establish new relations
- 3. Finding new costumers/Brand exposure
- 4. Lead generation
- 5. Showcasing products & services

#### **Exhibitor markets**

Clean Fuel	21%
Dredging	25%
Green Marine	27%
Marine Energy	32%
Oil & Gas	42%
Offshore Wind	47%
Subsea	25%



# Participation options

By exhibiting at Offshore Energy Exhibition & Conference your company is visible at the heart of the offshore energy industry. It's gives the opportunity to present your products and services, expand your network and connect with experts and professionals across global markets.

Participate with a stand and maximise your visibility by being part of this two day event filled with networking opportunities, matchmaking, collaborating with peers, doing business and broadening your horizon.

By sponsoring this event, your company is visible in pre-event and onsite communication materials and your branding will be noticed by thousands of visitors and exhibitors and 473,000 monthly online users.

## **Full-service stand**

Make the most of your time and resources and leave the planning to us. Shell scheme stands are available in various sizes.

- ✓ All-inclusive package
- ✓ Company name and company logo
- ✓ System walls and carpet tiles
- ✓ Electricity and furniture, including fridge
- ✓ Full catering service
- ✓ 2 parking exit tickets



A full-service stand includes system walls (2,50m/h), carpet tiles, fascia board with company name and logo, lighting, power supply socket, 3kW power, furniture, full catering, stand cleaning, Wi-Fi and 2 parking exit tickets.

Size	Price	Exhibitor badges	Size	Price	<b>Exhibitor badges</b>
$9m^2$	€ 5,320	4 passes	21m²	€ 9,800	6 passes
12m²	€ 6,305	4 passes	24m²	€ 10,815	6 passes
16m²	€ 7,765	5 passes	28m²	€ 12,480	6 passes
18m²	€ 8,690	5 passes	32m²	€ 14,065	8 passes



## Space only

You are free to design your own stand. OEEC has large space-only areas available on premium positions.

- ✓ Build your own stand
- ✓ Starting at € 368.- per m<sup>2</sup>
- ✓ Starting at 24m²
- ✓ Exhibitor passes (amount depending on stand size)

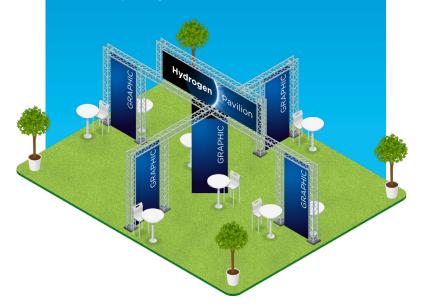
Space only does not include the full-service participation package.

### **Hydrogen Area**

Are you active in hydrogen and looking for opportunities and collaborations within the offshore energy sector? Join the Hydrogen Area at Offshore Energy Exhibition & Conference! To be able to participate in the Hydrogen Area, your company must have a connection to the hydrogen field.

#### Hydrogen Area participation € 4,600

- ✓ Display at Hydrogen Area including a graphic panel 100x250 cm, 2 bar tables and 3 bar chairs
- Participation in the Hydrogen session on The Stage during OEEC. Recording distributed on Offshore-Energy.biz
- ✓ Company details listed in exhibitors list
- Exposure in pre/during/after communication materials about the Hydrogen Area
- ✓ Event access for two persons
- ✓ Two parking tickets



#### Co-exhibitor

Co-exhibiting includes a listing as official exhibitor, an entry in the event magazine, on the exhibitor list, on the floor plan and includes the company name printed on the fascia board when exhibiting with a full-service stand.

- ✓ Maximum of two companies per 12m²
- ✓ € 610 per co-exhibiting company

#### **Outdoor area**

Tools, machinery and constructions can be oversized in the offshore industry. Exhibitors interested in showcasing sizable hardware too big or too heavy for inside demonstration will have the possibility to display their products and services at Offshore Energy's outdoor exhibition area.





## Start up Zone

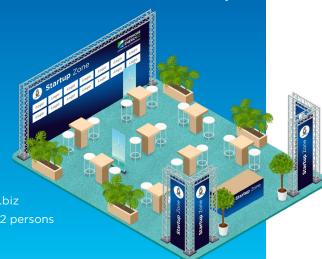
Showcase your invention, new product, process, or services to a diverse audience of offshore energy professionals and investors. Offshore Energy offers attractive start up prices to entrepreneurs who are working on their business, to stimulate innovation within the industry.

Make powerful connections with manufacturers, commercial agents, promoters, financiers, users and entrepreneurs across the world.

#### **Start up zone participation € 1,150**

- ✓ Display with lighting and 2 seats and a table
- ✓ Banner 85cm wide x 205cm high
- ✓ Logo on back wall
- ✓ Power supply (up to 500 Watt)
- ✓ Listing as an official exhibitor on the floor plan, in the event guide and on www.offshore-energy.biz
- ✓ Access to the event & Start up Zone lounge for 2 persons
- ✓ 2 parking exit tickets

To qualify for this package, you need to be a start-up within the offshore energy sector with year of foundation after 2019.



## **Sponsor options**

## **Event sponsor\***

Recognition in the following communication, onsite, print and online as Official Event Sponsor:

#### Onsite

- ✓ Entrance banner
- ✓ Floorplan and Timetables
- ✓ Digital screens
- ✓ Presentation screens
- ✓ Exposure on all marketing materials and signage
- ✓ Stage Time

#### Online

- ✓ Marketing Mailing
- ✓ Event Website
- ✓ Social Media

#### **Print**

- ✓ Exhibition Guide
- ✓ Offshore Energy Magazine
- ✓ Recognition on all printed marketing materials (if applicable)

€ 19,900

## **Conference Sponsor\***

Recognition in the following communication, onsite, print and online as Conference Sponsor:

#### Onsite

- ✓ Conference Backdrop
- ✓ Conference Signage
- ✓ Presentation screens
- ✓ Exposure on conference marketing materials and signage
- ✓ Stage Time

#### Online

- Marketing Mailing
- ✓ Event Website
- ✓ Social Media

#### **Print**

- ✓ Exhibition Guide
- ✓ Offshore Energy Magazine
- ✓ Recognition on all printed conference materials (if applicable)

€ 12,900

## **Stage Sponsor\***

Recognition in the following communication, onsite, print and online as Stage Sponsor:

#### Onsite

- ✓ Stage Backdrop
- ✓ Stage Signage
- ✓ Presentation screens
- Exposure on stage marketing materials and signage
- ✓ Stage Time

#### Online

- Marketing Mailing
- ✓ Event Website
- ✓ Social Media

#### Print

\* non exclusive

- ✓ Exhibition Guide
- ✓ Offshore Energy Magazine
- ✓ Recognition on all printed Stage materials (if applicable)

€ 9,900

\* non exclusive











\* non exclusive

Examples of sponsoring

possibilities



## Other sponsor options



Visitor key cord\*
€ 13,750
Sold



Wi-Fi\* **€ 5,500** 



Visitor badge\* **€ 13,750**Sold



Stage Time (10 minutes) 
€ 3,995

All sessions are recorded and published and can be used for own promotion.

## **Exhibitor Exposure Package**

Item	Exposure
Banner campaign	4 week banner campaign on OffshoreEnergy.biz with 40.000 impressions
Print advertisement	$^{1\!\!/_{\!\!2}}$ page advertisement in Offshore Energy Magazine edition 3
Newsletter campaign	2 week newsletter banner in OffshoreEnergy.biz newsletter
Online exposure	Logo placement on event page
Package price	€ 2,850

## Sales



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